

Introduction



A FRENCH philosopher has said that "the romances of fact are stranger than the romances of fiction." A close study of the lives of successful men in all periods of the world's history will show this to be true. And history is simply the record of human effort, of the success of individuals who have done the thinking and the acting, who have made a pathway for mankind from barbarism to civilization. No imagination can conceive a character in which the romantic element can be compared with that to be found in the life of every man who has been conspicuous in the world's thought and effort. The most successful poets and novelists have drawn upon the great storehouse of history for materials for their most successful and lasting work. All else has perished, or is perishing. And this will continue to be so while success and failure shall remain the basis of the heroic and the pathetic in human life.

Strangely enough, the Southern States have produced only two men, since the War of the

216-1-11-44 - Lambert Pine - 3.00 - P. 225

Rebellion, who have achieved a national reputation. These two men are Henry W. Grady, of Georgia, and Booker T. Washington, of Alabama. The one represented the white South, with which he was identified by blood and sympathy, and spoke for it alone, and secured for himself an audience as wide as the continent, which has become — in what it stands for rather than in what it is — the hope and the inspiration of the oppressed and downtrodden of all lands; and he was dangerous because he spoke for a part and not for the whole of the Southern people, because he contended for a part and not for the whole truth, as it is related to manhood and citizenship, and to that Christian charity which embraces all the children of men. The other represents the whole South, because he is identified with the whole South by blood and sympathy, and he speaks for the whole South, and has secured for himself an audience as wide as the continent; and he is a safe and a helpful man because he speaks for the whole Southern people, because he contends for the whole and not for a part of the truth, as it is related to manhood and citizenship, and to that Christian charity which embraces all the children of men.

Mr. Grady laid it down as the corner-stone of his faith, and was content to rest his fame with posterity upon it, that "the supremacy of the white race of the South must be maintained for-

ever, and the domination of the Negro race resisted at all points and at all hazards, because the white race is the superior race. This is the declaration of no new truth; it has abided forever in the marrow of our bones, and shall run forever with the blood that feeds Anglo-Saxon hearts."

This sentiment is opposed to Christian philosophy, and is specifically disavowed by the Federal Constitution, which does not recognize the divine right of the Anglo-Saxon race or the Afro-American race, or any other race comprehended in our American citizenship; and the life was shot out of it on a hundred battlefields in the War of the Rebellion!

Mr. Washington said (in his address at the Alumni Dinner of Harvard University, June 24, 1896, after having received the honorary degree of Master of Arts), and he is content to rest his fame with posterity upon it, that "while we are thus being tested, I beg of you to remember that wherever our life touches yours we help or we hinder. Wherever your life touches ours you make us stronger or weaker. No member of your race in any part of the country can harm the meanest member of mine without the proudest and bluest blood in Massachusetts being degraded. When Mississippi commits crime, New England commits crime, and in so much lowers the standard of your civilization. There is no

escape, — man drags man down, or man lifts man up.

“In working out our destiny, while the main burden and centre of activity must be with us, we shall need in a large measure, in the years that are to come, as we have had in the past, the help, the encouragement, the guidance that the strong can give the weak. Thus helped, we of both races in the South soon shall throw off the shackles of racial and sectional prejudices, and rise, as Harvard University has risen, and as we all should rise, above the clouds of ignorance, narrowness, and selfishness, into that atmosphere, that pure sunshine, where it will be our highest ambition to serve man, our brother, regardless of race or past condition.”

Upon another occasion Mr. Washington said: “I thank God I have grown to the point where I can sympathize with a white man as much as I can with a black man, where I can sympathize with a Southern white man as much as with a Northern white man.” Again: “The black man who cannot let love and sympathy go out to a white man is but half free.”

The difference between Mr. Grady and Mr. Washington is to be found in the fact that the one was an Anglo-Saxon American, and the other an Afro-American; that the one was born a free man, and the other a slave; that the one was educated to believe that God made freedom and

opportunity for His white children alone, the other that He made them for all His children,— of Ham and Shem and Japheth, the black and white and yellow. And so each, according to his lights, builded, — the one upon sand, the other upon rock, the one for the present, the other for posterity!

These two men were born orators of great power. The one spent his genius and energy in seeking to clinch the rivets in the chain that bound the intellect and the soul of two races — “one as to the hand, separate as to the fingers” — to the blighting prejudices and dogmas of the dead past, to the decaying carcass of slavery; while the other spends his genius and energy in seeking to loosen the rivets in the chain of the dead past, to unite the whole people for mutual help and sympathy, to make the freedom of both races a positive force for power and for good in our national life, — to heal up the wounds of the past, that we may be strong as a united people to enjoy to the fullest extent the destiny which God, in His mercy, has set as a prize for our high calling among the nations of the earth, — and the people of the North and the South and the West, lend willing ears to the “tidings of great joy” which it is his privilege to deliver.

And these two men were born educators. The one planted a newspaper, which grew and waxed strong, so that it became as an oracle, speaking

as with authority, and it will bear upon its front the impress of his genius and of his limitations, — of his provincialism in the matters of race and of country, — and remain a disturbing element, because out of joint with the irresistible philosophy of human and national progress, for many years to come; while the other planted an institution of learning in a rich soil,¹ which has been and is and will remain a nursery of Christian love and charity for all the children of men, and of a patriotism as broad and deep as our Declaration of Independence, the strongest pronouncement of human freedom ever made, and as

¹ The Tuskegee Normal and Industrial Institute was founded at Tuskegee, Alabama, in a church made of logs, by Mr. Washington, seventeen years ago. It has steadily grown in extent and importance, so that to-day it contains nearly one thousand pupils and about one hundred instructors and helpers, and is conducted at an annual outlay of something like a hundred thousand dollars, all of which is raised by voluntary subscriptions, except about five thousand dollars per annum contributed by the State of Alabama. It also receives assistance from the Slater and Peabody Funds, whose active agent, the Hon. J. L. M. Curry, is a strong friend of the Tuskegee Institute work. But too much of Mr. Washington's time and energy is devoted to the work of securing the funds necessary to keep the Institute going. An ample endowment is imperatively needed. Mr. Washington's idea of education was imbibed from General S. C. Armstrong, who founded the Hampton Institute, in 1868. It is thoroughly normal and industrial in character. The dignity of labor is the corner-stone of the whole structure.

abiding as the Federal Constitution, upon which our institutions rest "in the love of man and the fear of God."

The voice of Henry W. Grady is silent in death. While he lived, "the proud scion of a proud race" divided the honors, as the South's representative orator and educator, with Booker T. Washington, the humble offspring of a slave woman who could not call her soul her own. Fate could go no further in giving vitality and force to the poet's declaration, that "one touch of Nature makes the whole world kin," and in teaching the sublime lesson that —

"Honor and worth from no condition rise;
Act well your part — there all the honor lies."

Mr. Washington still lives; and to-day the South possesses no voice stronger than his, — that has the nation for an audience when he uses it, that is teaching Christian love and sympathy and national unity with like power and success. The God that lifted him out of bondage has made of him a great power for good in the land. And it is due to the Southern people — to all the Southern people — to say that they recognize the native ability and the consecration to service — the sustaining the weak, and the lifting up of the fallen — of the man, the tower of strength, who has taken the place so long and worthily filled by Frederick Douglass, as "the guide, phi-

osopher, and friend" of the ten million Afro-American citizens of the Republic, with whom his lot is more particularly cast, and to emphasize the fact that one of the strongest elements of his strength and influence is the respect and confidence of the whole Southern people which he enjoys in such unstinted measure; a respect and confidence which, added to that of the people of the North and West, have enabled him to erect and sustain a lighthouse of knowledge in the Black Belt of Alabama, whose reflection, whose pervasive influence, is blinding the eyes of ignorance and prejudice, so that men may see the beauty and the wealth that abound in Nature, and thus intelligently lay hold upon them for their use and comfort, and that they may see and imbibe that reverence for the Creator and love of mankind in which the happiness of the people and the strength of the nation abide.

It is appropriate to say this much, in submitting to the reader the collection of some of the wise thoughts which Mr. Washington has uttered at various times and places, and which have been culled, with so much of industry and discrimination and devotion to the life-work of the man, by Mrs. Matthews.

T. THOMAS FORTUNE.

Black-Belt Diamonds



Part II.

Heart of the Race

GENERAL ARMSTRONG — he was the heart of the race; his great heart held us all so constantly, so strongly, so tenderly, that it gave way at a time when most men begin to live.

Memorial to Gen. Armstrong.

He must be Counted

ONE third of the population of the South is of the Negro race. No enterprise seeking the material, civil, or moral welfare of this section can disregard this element of our population and reach the highest success. *Atlanta Speech.*

The Negro's Mission

I THINK a part of his [the Negro's] mission is going to be to teach white men a lesson of patience, forbearance, and forgiveness. I think he is going to show the people of this country what it is possible for a race to achieve when starting under adverse conditions. Again, I

believe he is destined to preach a lesson of supreme trust in God and loyalty to his country, even when his country has not been at all times loyal to him. I think my people will excel in the missionary spirit. It will take the form of reaching down after the less fortunate both at home and abroad. *Our Day.*

The Negro's Home

THE Negro has a genuine interest in this country, — in the South. It is his home, and he is going to remain in the South. He is not here to grab a few dollars and then return to some foreign shore.

Southern States Farm Magazine.

"We Claim Him"

IT takes one hundred per cent of Caucasian blood to make a white American. The minute it is proven that a man possesses one one-hundredth part of Negro blood in his veins, it makes him a black man. He falls to our side ; we claim him. The ninety-nine per cent of white blood counts for nothing when weighed against one per cent of Negro blood.

Development of the Negro.

Obeying the Scriptures

IF ever there was a people that have obeyed the Scriptural injunction, "If they smite thee

on one cheek, turn the other also," that people has been the American Negro.

Man our Brother.

Self-Respect

SELF-RESPECT will bring the Negro many rights now denied him.

Negro Conference.

Loyalty

WHETHER in slavery or in freedom, we have always been loyal to the stars and stripes.

Democracy and Education.

The Negro originally Honest

THE Negro in his original native state was an honest race ; it was slavery that unmanned him in this respect.

Twentieth Century Club (New York).

Basis of Prejudice

THE prejudice against the Negro is not on account of color, but because of the badge of slavery,—the slavery we used to be in and the industrial slavery we are now in.

Industrial Freedom.

Talk versus Action

It is all very well to bewail our wrongs. I feel them as keenly as any one else. But, I think, we have had quite enough talk about

them, and that the thing to do now is to try to get our rights.

Duty of the Hour.

Power of faith

✓ You have all, doubtless, read that portion of the Bible which tells of the woman who touched the hem of Christ's garment, and thereby showed her faith. That in itself was a little thing; and yet this power of human confidence is something that we do not always realize. We do not always appreciate its significance. How often do we come in contact with men and women in whose presence we may dwell only for a short time, but we can never look on their countenances or be in any way associated with them without being made better, or lifted up, as it were.

Sunday Evening Tuskegee Talks.

Mutual Dependence

WHEREVER our life touches yours we help or we hinder.

Negro's Future in America.

Education the Only Hope

EDUCATION is the sole and only hope of the Negro race in America. Transportation, colonization, and other schemes of misguided enthusiasts, are impracticable and futile.

The Negro's Hope.

His Recompense

IF the Negro who has been oppressed and denied rights in a Christian land can help you, North and South, to rise, can be a medium of your rising into the atmosphere of generous brotherhood and self-forgetfulness, he will see in it a recompense for all that he has suffered in the past.

Home Missionary Meeting (New York).

Ignorance against Intelligence

CAN you make your intelligence affect us in the same ratio that our ignorance affects you?

Democracy and Education.

Eagerness for Knowledge

No schoolhouse has been opened for us that has not been filled.

Negro's Future in America.

A New Race

WE are a new race, as it were, and the time, attention, and activity of any race are taken up during the first fifty or one hundred years in getting a start.

Sunday Evening Tuskegee Talks.

"One Touch of Nature"

WE are led into saying that there is no difference between us and other people. We

must admit that there is a difference produced by the unequal opportunities. To argue otherwise is to discredit the effects of slavery.

Stumbling Blocks.

Ballot-Box and Schoolhouse

I BEG of you, further, that, in the degree that you close the ballot-box against the ignorant, you open the schoolhouse.

Constitutional Convention (Louisiana).

What the Negro Needs

WHAT are the cardinal needs among the seven millions of colored people in the South, most of whom are to be found on the plantations? Roughly, these needs may be stated as food, clothing, shelter, education, proper habits, and a settlement of race relations.

Awakening of the Negro.

Responsibility for Slavery

THE time has come, it seems to me, for Northern men, Southern men, black men and white men, to blot out their prejudices and look matters squarely in the face as they are. The *whole country* was responsible for slavery.

The South and Lynch-Law.

An Equal Chance

I ONLY ask an equal chance in the world for the Negro.

The Negro's Way to Liberty.

Phillips Brooks

THERE are persons whose lives are so much like that of Christ's, who have so much genuine Christianity in them, that we cannot come in contact with them, we cannot even steal a glance at their faces, without being made stronger and better. It is said that on one cold, wintry day, when snow and rain were falling, and the day was one to make a person despondent, Phillips Brooks was walking through the streets of Boston. At once those who saw him and looked upon his countenance saw a ray of sunshine. Why? Because that man was so full of the "milk of human kindness," so overflowing with love for humanity, that no man, however degraded and besotted a specimen of humanity he was, could look upon that face without being helped, without feeling that he, with every other human being, had a place in the heart of great Phillips Brooks.

Sunday Evening Tuskegee Talks.

Dishonest Voting

STDY the history of the South, and you will find that where there has been most dishonesty in voting there you will find the lowest moral condition of both races.

Constitutional Convention (Louisiana).

The Good Samaritans

RELIGION should be a thing of every-day living, — less Levi, more Good Samaritan.

Negro Conference.

Only Two Alternatives

To the rank and file of our aspiring youth, seeking an opening in life, to me but two alternatives present themselves, as matters now stand, — to live a menial in the North, or a semi-freeman in the South. This brings us face to face with Northern competition and Southern prejudice, and between them I have no hesitancy in saying that the Negro can find his way to the front sooner through Southern prejudice than through Northern competition. The one decreases ; the other increases.

Lincoln University.

Pagans no Longer

WE went into slavery in this country pagans ; we came out Christians.

Our New Citizen.

“Cast down your Bucket”

To those of my race who depend upon bettering their condition in a foreign land, or who underestimate the importance of cultivating friendly relations with the Southern white man who is their next-door neighbor, I would say :

“Cast down your bucket where you are. Cast it down in making friends, in every honorable way, of the people of all races by whom you are surrounded. Cast it down in agriculture, mechanics, in commerce, in domestic service, and in the professions.”

Atlanta Speech.

All fools alike

A FOOL in Africa is not better than a fool in America.

Negro Conference.

Business Opportunity

THE Negro's present great opportunity in the South is in the matter of business; and success in the South is going to constitute the foundation for success and relief along other lines.

The Negro's Opportunity.

Our Mother Tongue

WE went into slavery without a language; we came out speaking the proud Anglo-Saxon tongue.

Our New Citizen.

Equality of Opportunity

LET the young colored man feel that he can be not only waiter in hotels but part proprietor, that on Pullman cars he can be not only porter but conductor, and he will go forward.

The Negro's Way to Liberty.

Part II.

"Honesty the Best Policy"

THAT the Negro may be fitted for the fullest enjoyment of the privileges and responsibilities of our country, it is important that we be honest and candid with the Negro himself, whether our honesty and candor for the time being pleases him or displeases him.

Democracy and Education.

False Education

THE young are not only educated without reference to the conditions of the age, but their minds are carefully and systematically trained in other directions. They see no triumph of intellect except in politics or the "learned" professions.

Progress.

Lack of Manufactories

THERE is hardly a county in the South that does not contain enough hard wood to manufacture all the wagons used in that county, and yet by far the larger proportion of wagons used in the South come from a distance. Even such simple things as ax-handles are often imported.

Industrial Education in the South.

What a Thousand Dollars will Do

ANY colored man with a reasonable education, common sense, and business ability, can take a thousand dollars in cash and go into any Southern community and in five years be worth five thousand. He does not meet with the stern, relentless competition that he encounters when he butts up against a Northern Yankee.

The South as an Opening for a Business Career.

Generosity

LAY hold of something that will help you, and then use it to help somebody else.

Negro Conference.

The Slave of Duty

SHOW me a person who merely does as a duty what he is asked to do and I will show you a person who is never in constant demand, — a person who is not going to be very valuable to humanity.

Sunday Evening Tuskegee Talks.

Evil of Card-Playing

Do not play cards. Playing cards, you will insist, is no more harmful than playing dominoes or croquet ; but it is a fact undeniable that playing cards leads to something more harmful

than either of the games I have just mentioned. Card-playing has a history, and it is the experience of men who understand crime, who understand civilization in all its grades, that card-playing has been the source of any number of crimes. It leads to late hours, bad company, a betting proclivity, and, finally, it leads to the using of other people's money.

Sunday Evening Tuskegee Talks.

Moral Slavery

THE slavery of ante-bellum times has passed away, but there is a moral slavery existing in the South which will take a long time to pass away.

Negroes and Mortgages.

Dependence upon the North

IN the great industrial awakening that is upon us, the skill to manage and operate our mills and factories, and convert our crude material into finished products, must come from the North, unless something is done to educate our people in the industrial arts.

Southern Tradesmen.

The Wealth of the South

THE opening of the eyes of the world to the vast material wealth of the South will simply mean that strangers will come in and dispossess our own people of their vintage and turn to

their own account the opportunities we have never learned to apply.

Board of Trade Meeting (Thomasville, Ga.).

Correct Vision

WE should learn to see things in a higher light.

Pittsburg, Pa.

What is Taught at Tuskegee

THE course of study at Tuskegee corresponds with a high-school course in the North, with foreign languages left out. Special attention is given to the sciences, particularly the science of teaching. It is religious, but not denominational.

In the Black Belt.

The Conqueror's Limitations

NEITHER the conqueror's bullet nor fiat of law could make an ignorant voter an intelligent voter; could make a dependent man an independent man; could give one citizen respect for another, nor a bank account, nor a foot of land, nor an enlightened fireside.

Development of the South.

The Higher Law

MEN may make laws to hinder and fetter the ballot, but men cannot make laws that will bind or stop the growth of manhood.

Century Club (Indianapolis).

What Ignorance Costs

THE Georgia Legislature has before it a bill, recently introduced, proposing to greatly reduce the amount of money annually appropriated for the education of the black youth of that State, on the ground that it cannot afford to spend so much money for Negro education. I would reverse the proposition. I would say, with all the earnestness of my soul, that the State of Georgia is not able to let the 800,000 Negroes within her borders grow up in ignorance. It will cost Georgia more not to educate them than to educate them.

Address at Thomasville, Ga.

Intrinsic Worth

ALONGSIDE of the work of wise legislation must go a force that will create a foundation on which we can stand and demand our rights, because of our intrinsic worth to the body politic.

Open Letter to T. Thos. Fortune.

The Bread and Meat Side

IN spite of all talk of exodus, the Negro's home is permanently in the South; for, coming to the bread and meat side of the question, the white man needs the Negro, and the Negro needs the white.

Madison National Association.

Decrease of Crime

CRIME among us decreases as ownership in property increases. *Negro Conference.*

The Pilgrim fathers

WE forgot the industrial education that was given the Pilgrim Fathers of New England in clearing and planting the cold, bleak, and snowy hills and valleys, in the providing of shelter, founding the small mills and factories, in supplying themselves with home-made products, thus laying the foundation of an industrial life that now keeps going a large part of the colleges and missionary effort in the world.

Democracy and Education.

Begun by Lincoln

THE North should help the South educate the Negro, if it would finish the work begun by Abraham Lincoln. *The Rise of the Negro.*

Work in the Black Belt

I BELIEVE that the majority of students who graduate from Tuskegee should work in what is known as the "Black Belt" of the South, and I am glad that the majority of our graduates have done so thus far, and are working in one way and another for the elevation of those about them. You will hear many students,

especially those in the higher classes, say that they intend to practise medicine, study law, or something else, when they graduate ; but the majority, after all, will be found in these fields of work that lie about in the black belt of the South, where our best talent and influence are needed.

Sunday Evening Tuskegee Talks.

Leadership of the Masses

CAN you afford to put alongside the advantages and stimulus that the race will derive from your example of leaders in the field of letters, professional life, and as financiers, such considerations as personal inconveniences and the curtailment of political privileges ; considerations which exist but for a day, while the good influence that a single one may exert in some department of life at this auspicious time may incite the youth of far-off ages to new life and hope, by rekindling their faith and aspirations ?

Negro's Future.

A Refined family

A QUIET development of ourselves and the influence of an educated, refined colored family would gradually and insensibly wear off a prejudice that could never be argued away.

Negro Conference.

horses and cows. When you make yourself master of these humble positions, you will find that the higher calls will soon come to you.

Sunday Evening Tuskegee Talks.

Works for Dishonesty

I CLAIM that any training that increases the wants of the individual, especially as that training is applied to a people whose condition is that of the masses of the South, any education that increases wants without increasing abilities to supply these increased wants, is a mistake ; and whenever it is done, whether among black people or among white people, you will find unhappiness, unrest, or, too often, dishonesty.

Our New Citizen.

Never Wore Neckties

THERE are a million and a half black men in the South who have never worn a necktie, but send them to school and educate them and they will want neckties, cuffs, and, instead of the bare floors in their little log-cabins, they will want carpet in neat frame houses.

Negroes and Mortgages.

Relations with General Armstrong

I ACCOUNT it one of the privileges of my life that for ten or twelve years I have had the opportunity of being closely and intimately con-

nected with such a character [as General Armstrong]; and in being connected with that man, one was always sure that he was being touched by the best and highest type of Christian manhood in any country.

Sunday Evening Tuskegee Talks.

Bad Associations

SOME of the ways in which young men and women are likely to go astray, especially when they go off to school, is in yielding to the temptation to spend their time with persons who have mean and low dispositions, persons with whom you would be ashamed to have your parents know that you kept company. Avoid that. Be sure that the young man or woman with whom you associate is a person who is able to raise you up, make you stronger in every way.

Sunday Evening Tuskegee Talks.

The Curse of the Race

SENTIMENTAL Christianity, which banks everything in the future and nothing in the present, is the curse of the race.

Education.

"Higher Criticism"

COLORED people are not much on your "higher criticism" down South, but they believe in hell, — real hell-fire; and if you once make a colored man believe that he will be

punished hereafter for drinking whiskey, he will never touch another drop. Moreover, the Negro believes what he reads, and takes the most that he can see in print for gospel truth. Put temperance tracts and primers into the hands of colored people and you will soon see temperance spread all over the South.

The Negro's Beliefs.

Expecting too Much

You cannot expect a race to renounce at once the teaching of centuries, without guidance and leadership.

Progress of the Negro.

Healing Power

Now, if all our graduates, wherever they go, carry with them this healing power, this power that will cure merely by letting people come in contact with them, even in the slightest manner, if they catch something of the Christ-like spirit, we can have a heaven, as it were, on earth. I do not believe in waiting for heaven to take place in the hereafter. If we imitate the life of Christ as nearly as possible, heaven will come about more and more here on earth.

Sunday Evening Tuskegee Talks.

Easy to be a Hero

ON the battle field, when surrounded and cheered by pomp, excitement, and admiration

of devoted comrades, and inspired by strains of martial music and the hope of future reward, it is comparatively easy to be a hero, to do heroic deeds.

Heroes in Common Life.

Slavery Degraded Labor

THERE are several reasons why the South should give special attention to the matter of industrial education. Slavery taught both the white man and the Negro to dread labor, — to look upon it as something to be escaped, something fit only for poor people and slaves.

Industrial Education in the South.

Non-Essentials

To hold our own, we have no time to spend fretting over non-essentials.

Industrial Education.

The Head Cook

NOT long since, when in Chicago, I noticed in one of the fashionable restaurants a well-dressed, fine-looking man, who seemed to be the proprietor. I asked who he was, and was told that he was the "chef," as he is called, — the head cook. Of course, I was astonished to see a man dressed in such a stylish manner, and presenting such an air of culture, filling the position of chief cook in a restaurant, but I remembered then, more forcibly than ever, that

cooking had been transformed into a profession, into dignified labor.

Sunday Evening Tuskegee Talks.

What the Negro may Own

THERE is a custom that prevents a black man in some parts of our country from sleeping in a hotel, or eating in a restaurant, or riding in a first-class car. The average black man has the opportunity only to be denied this privilege about twice a year; but, thank God! there is no law or custom that prevents him from occupying the most convenient, comfortable, and attractive residence, and sleeping in the most luxurious bed, and dining at the best table in the country for three hundred and sixty-five days in the year.

Prejudice and the Negro.

Reciprocity

Two nations or races are good friends in proportion as the one has something by way of trade that the other wants.

Taking Advantage of our Disadvantages.

Time the Sovereign Healer

THAT which was three hundred years being woven into the warp and woof of our democratic institutions could not be effaced by a single battle, magnificent as was that battle;

that which for centuries had bound master and slave, yea, North and South, to a body of death, could not be blotted out by four years of war, could not be atoned for by shot and sword, nor blood and tears.

Shaw Monument Unveiling (Boston).

Must be Retrained

THE black man must be given the training necessary to offset the influence of slavery.

Our New Citizen.

What will the Student Do?

THE question that should come to each one of you with a force that no other question does, is: "Are you going to act in a way to deserve the interest your parents have for you? How are you going to deport yourself? Are you going to disappoint your parents, or are you going to fulfil their highest expectations? Are you going to fill their hearts with sorrow and disappointment or with joy and gladness, make them feel that their lives are worth living, because of the life you are trying to live?"

Sunday Evening Tuskegee Talks.

Church-Membership

BELONGING to the church does not, in many cases, mean all that is implied, and is no reason why the bulk of our people are not just as

much in need of Christian teaching as any people to be found in Africa or Japan.

Congregational Club.

Peculiar Religious Notions

My people have peculiar notions about religion. An old brother came into meeting one night and said: "I have had a bad time since I was here a week ago. I have been sometimes up and sometimes down, I have gnawed hard bones and swallowed bitter pills, and I believe I have broken all the Commandments; but, thank the Lord, I haven't yet lost my religion."

The Rise of the Negro.

Improved Material Condition

THE material condition of the colored man must be improved before he can be elevated to a sense of his responsibilities as an individual.

Development of the Negro.

Religion and Worldly Substance

WE might as well settle down to the uncompromising fact that our people will grow in proportion as we teach them that the way to have the most of Jesus and in a permanent form is to mix with their religion some land, cotton, and corn, a house with two or three rooms, and a little bank account. With these

interwoven with our religion, there will be a foundation for growth upon which we can build for all time.

Foundation and Growth.

A Useful Citizen

A PERSON must be able to earn his living before he can be of much benefit to himself and the community in which he lives.

Sunday Evening Tuskegee Talks.

Lessons from a Centennial

THE lessons to be gleaned from an occasion like this are so many and varied that one hardly knows where to begin or where to end, — lessons of congratulation for what has been, lessons of sober, earnest thought for what is, lessons of hope and courage for what is to be.

Centennial of the A. M. E. Zion Church in New York.

Common-Sense Ideas

IF you wish to help the South, help educate strong, unselfish leaders, well grounded in industry and religion, and in common-sense ideas of life.

Educational Meeting (Manchester, N. H.).

Self-Respect in Ownership

A MAN never begins to have self-respect until he owns a home. If he owns his house he

will see that it does not fall to pieces, and that the fences are kept up.

Sunday Evening Tuskegee Talks.

Preparing to Die

THE trouble with us is that we are always preparing to die. You meet a white man early Monday morning and ask him what he is preparing to do, and he will tell you that he is preparing to start business. You ask a colored man at the same time, and he will tell you that he is preparing to die.

Talks to Tuskegee Townspeople.

Strength and Weakness

INDIVIDUALLY the Negro is strong, organically he is weak.

Industrial Education.

What Tuskegee Students Learn

HAVE you grown to the point where you can unflinchingly stand up for the right, for that which is honorable, honest, truthful, whether it makes you popular or unpopular? Have you grown to the point where absolutely and unreservedly you make truth and honor your standard of thinking and speaking? If you have reached this point in your moral development, you have reached the highest point for which Tuskegee was founded, for which you come here.

Sunday Evening Tuskegee Talks.

that the white man needs, interlacing his business interests with those of the white man, there will be no more lynchings in the South than in the North. *The South and Lynch-Law.*

Part IV.

Dying for Others

THREE-fourths of the young men and women who are being educated in these Southern schools are being educated at a terrible price; their education being paid for by the lives of such men as General Armstrong, Mr. Hamilton, and other men of that kind, who have been willing to lay down their lives in order that somebody might have a chance.

Sunday Evening Tuskegee Talks.

Educated Leaders

IF the educated men of the race do not come to the rescue of the masses along industrial lines, the Negro, instead of being the soul and centre of important industries, will be relegated to the ragged edge. *Education.*

To Conquer Prejudice

JUST so sure as the rays of the sun dispel the frosts of winter, so sure will brains, property, and character conquer prejudice.

Armstrong Association.

Will not Want for Friends

THE black man that has fifty thousand dollars to lend will never want for friends and customers among his white neighbors.

Commercial Freedom.

Pippins and Crab-Apples

I WOULD not leave the impression that matters are just right in the South ; yet, on the other hand, there is much that is cruelly unjust, unreasonable, much that is hard to bear, and at times, seemingly, dark and discouraging ; but I do mean to say that there are more pippins growing in the South than crab-apples, and more roses than thorns.

Unitarian Club (Boston).

Which?

THE longer I live and the more I study the question, the more I am convinced that it is not so much the problem of what you will do with the Negro, as what the Negro will do with you and your civilization.

Democracy and Education.

Higher Education

WHEN I speak of industrial development I do not mean that no attention should be given to what is called higher education. I favor every kind of education.

Lincoln University.

He Sticks to his Text

My highest aim is to create the highest possible industrial condition among the colored people of the South. I stick to this because I believe my people will be better able to cope with the white man and command his respect when they reach a high state of industrial development.

Educational Meeting (Jacksonville, Fla.).

Pure and Useful Lives

MAKE up your mind that in everything, in your thoughts, conversation, and association, it will be your constant endeavor to live in the highest possible atmosphere that can permeate your life, and that your lives will be pure and useful and devoted to the service of your fellow-man.

Sunday Evening Tuskegee Talks.

Seen and Unseen

You perhaps noticed, in the chapter which I read, the verse which contains an expression like this: "That the things which are seen are temporal, but the things which are unseen are eternal." Whatever the correct interpretation may be, it seems to me that the hidden things stand for character, and the temporal things are those which stand for reputation. I think the more we think of the matter, of the highest

and best things in life, the more readily we will conclude that, after all, it is the hidden things which are most important. It is the hidden things that stand for the highest things in the world. The more important things are those which are hidden ; the least important are those which can be seen.

Sunday Evening Tuskegee Talks.

Dignity of Labor

No race can prosper until it learns that there is as much dignity in tilling a field as in writing a poem.

Atlanta Speech.

No Law Needed

It will be needless to pass a law to compel men to come in contact with a Negro who is educated and has fifty thousand dollars to lend.

Century Club (Indianapolis).

The Mortgage System

THE Southern mortgage system is the curse of the Negro. It is the mortgage system which blinds him, robs him of independence, allures him, and winds him deeper and deeper in its meshes each year till he is lost and bewildered.

Unitarian Club (Boston).

Self-Examination

It is a good practice for a person to get in the habit of making an examination of himself

day by day, to see to what extent his thoughts have dwelt on those things which are high, and to what extent he has permitted himself to yield to the temptation of being low, in his thoughts and imaginings.

Sunday Evening Tuskegee Talks.

Superficial and Ornamental

WE shall prosper in proportion as we draw the line between the superficial and the substantial, the ornamental in life and the useful.

Armstrong Association (New York).

Ill-Will and Hatred

No race can cherish ill-will and hatred toward another race without its losing in all those elements that tend to create and perpetuate a strong and healthy manhood.

Our New Citizen.

How to Use Education

THE great problem confronting us, as a race, is, what to do with the education we have in our heads.

Charles Street A. M. E. Church (Boston).

Obedience

THERE is no better test by which you can judge of a person's culture, civilization, or whatever else you may call it, so quickly and

so accurately as the way in which that person respects authority and obeys orders.

Sunday Evening Tuskegee Talks.

Domestic Economy

IT is little trouble to find girls who can locate Peking or the Desert of Sahara on an artificial globe, but seldom can you find one who can locate on an actual dinner-table the proper place for a carving knife and fork or the meat and vegetables.

White Rose Mission (New York).

Neglecting Opportunity

THE average man usually has the idea that if he were just somewhere else, in another State or city, or in contact with another race, he would succeed, forgetting too often to utilize the forces that are about him and in hand.

Metropolitan Church (Washington, D. C.).

Mother Earth

I WOULD put as a condition for success in life, whether it relate to the individual or the race, ownership in the soil, cleaving to Mother Earth.

The South as an Opening for a Career.

Don't be too Modest

NEVER get to the point where you will be ashamed to ask anybody for information. The ignorant man will always be ignorant if he fears

that by asking another for information he will display ignorance. Better once display your ignorance of a certain subject than always know nothing of it.

Sunday Evening Tuskegee Talks.

Affraid of Riches

I FIND that our people are too afraid that they are going to get rich. We read in the Bible that it is as impossible for a rich man to enter Heaven as it is for a camel to pass through the eye of a needle; but don't get afraid, accumulate all you can, save all you can.

Talks to Tuskegee Townspeople.

Civil Rights Bills

THE best thing to do in regard to civil rights bills is to let them alone, and throw our force to making a business man of the Negro.

Development of the Negro.

Magnifying Evil Doing

THE Negro that steals a pig or is sent to the chain gang for fighting is usually heard of next day in the daily press; but not always so with the Negro who buys a farm or builds a new house.

Negro's Advancement

Starting from the Bottom

STARTING thirty years ago without a foot of land, without a hoe, without a horse, and

unused to self-guidance and habits of economy, his mind befogged with ignorance and superstition, could you expect him to have travelled very far in the direction of intelligence, wealth, and independence?

New England Woman's Club.

"A Man for a' That"

THE Negro needs help in making the white people in the South know and respect him as a man.

Negro as a Man.

Demagogues and Despots

THE rights of the Negroes in the South are too closely bound up with those of their white fellow-citizens to be sacrificed at the dictation of demagogues and political despots.

South Carolina and the Negro.

Material and Industrial Condition

COUPLED with literary and religious training must go a force that will result in the improvement of the material and industrial condition.

Ocean Grove, N. J.

"The Afro-American"

SOME say, "Send the Negro to Africa, the land of his fathers." But the white man is fast getting about as much control of Africa as he has of the South. And such advisers forget, too, in speaking of our "fathers' land," that, while

Africa is the land of our mothers, the fathers of about a million and a half of us are to be found in the South among the blue-blooded Anglo-Saxons.

Africa and the Negro.

Practical Religion

THE Negro needs not only that religion that is going to fill his heart, but that kind which is going to fill his stomach, clothe and shelter his body, and employ his hands.

Negro's Religion.

Educate the Mothers

How often has my heart been made to sink as I have gone through the South and into the homes of my people and found women who could converse intelligibly in Grecian history, who had studied geometry, could analyze the most complex sentences, and yet could not analyze the poorly cooked and still more poorly served corn-bread and fat meat that they and their families were eating three times a day.

Development of the Negro.

Influence of Association

You have got to get into the habit of loving to associate with those persons whose influence is for good and who will make you better and nobler men and women.

Sunday Evening Tuskegee Talks.

"By this Sign we Conquer"

LET us imbibe this truth into every fibre of our nature: industry, application to duty, brings happiness and prosperity.

Sowing and Reaping.

The Hand and its Fingers

IN all things that are purely social we can be as separate as the fingers, yet one as the hand in all things essential to mutual progress.

Atlanta Speech.

It Can't be Done

It is hard to teach a man to sleep between two sheets when he has but one.

Channing Memorial (Newport).

Part V.

What the Negro is Doing

It matters not what is said the black man is doing, regardless of entanglements and discouragements, the rank and file of my race is now giving itself to the acquirement of education in a way that it has never done since the dawn of freedom.

Schoolmasters' Club (Massachusetts).

Patience

OUR parents, ignorant as they were, taught us patience.

Negro's Advance.

A Truth

IN business the Negro has a better field in the South than in the North. *Negro Labor.*

Remedy for Lynching

WHAT is the remedy for lynching? Christian education of the white man and the black man. *Conditions in the South.*

Commercial Slavery

WHILE bodily slavery is dead, commercial slavery is far from dead. *Progress and the Negro.*

"The Poor Whites"

So long as the poor whites are ignorant, so long will there be crime against the Negro and civilization.

Home Missionary Meeting (New York).

From Foundation to Turret

WITHIN a quarter of a century the young colored man has been called to learn, and to teach, and to found colleges; not only to learn to read, but to write books, edit newspapers; he has been called to enter commercial life, and to compete with those who have back of them generations of training; he has been called to make laws, and to exercise every virtue and walk in every avenue of life

and in the highest civilization the world has ever seen. Were ever young men called to such work before?

The Negro's Way to Liberty.

One Standard

IN the economy of God there is but one standard by which an individual can succeed, — there is but one for a race.

Alumni Dinner (Harvard University).

These should be Reached

THE seriousness of our condition lies in the fact that in the States where the colored people are most numerous, eighty-five per cent of them are in the country, and but little is being done for them.

Presbyterian Home Missionary Meeting (New York).

Tuskegee as a Missionary

TUSKEGEE is sending into numerous communities model teachers, model farmers, model masons, model carpenters, model housekeepers. They are able to transform the locality because they become object lessons to their own people.

Northfield Conference.

Uses of Education

EDUCATION itself is worthless. It is only as it is used that it is of value.

Tennessee Centennial.

Practice and Teaching

No doubt we might spend hours and days in the recital of the hardships and wrongs of our race, but the question is: How shall we accomplish most good? It seems to me we can do best by seeing how we can deal with the evils we can remedy ourselves. Let us talk simply and to the point, and above all, when we go home, practise what we learn and say.

Negro Conference.

True Wisdom

It is a mark of intelligence to be willing to learn even from the most humble person.

Sunday Evening Tuskegee Talks.

Cancer at the Heart

THE masses of the colored people in the South work, and work hard, but too often their earnings go to pay exorbitant rates of interest on mortgages.

Broadway Tabernacle (New York).

Country Schools

THE schools in the country districts in the South rarely last over three months and a half in a year, and are usually held in a church, a wreck of a log-cabin, or under a bush arbor.

Sunday Evening Tuskegee Talks.

The Great Need

THE great need of the Negro to-day is education. *New York Outlook.*

Scientific Education

THE education that the American Negroes most need for the next fifty or one hundred years should be mostly, but not exclusively, along scientific and industrial lines. When I say scientific, I mean science so applied that it will enable the black boy who comes from a plantation where ten bushels of corn were being raised, to return to the farm and raise fifty bushels on the same acre.

Presbyterian Home Missionary Meeting (New York).

Standing Ground

STANDING ground for a race, as for an individual, must be laid in intelligence, industry, thrift, and property.

Shaw Monument Unveiling (Boston).

Knows he is Down

ONE of the most encouraging things in connection with the lifting up of the Negro race in this country is the fact that he knows that he is down, and wants to get up, — he knows that he is ignorant, and wants to get light.

New York Independent.

Weakness Changed to Power

LINCOLN gave freedom to change sympathies that were local and narrow into love and goodwill to all mankind ; freedom to change stagnation into growth, weakness into power.

The Emancipator.

Part VII.

The Pure and the Chaste

DON'T get into the habit of using ugly or low language with each other. Young ladies and young men, get into the habit of being satisfied with nothing short of that which is pure and chaste in your conversation ; and let others feel when they come into your presence that they must show you respect by being pure in their conversation, and that you love only those things that are high.

Sunday Evening Tuskegee Talks.

The Little Green Ballot

THERE are reports to the effect that in some sections the black man has difficulty in voting and having counted the little white ballot which he has the privilege of depositing about once in two years ; but there is a little green ballot that he can vote through the teller's window

313 days in every year, and no one will throw it out or refuse to count it.

Century Club (Indianapolis).

Hunger and Politics

MANY of the Negroes in the South are hungry ; and when a man is hungry, he cannot get his political rights.

One Solution of the Negro Problem.

From Sentiment to Business

THE Negro problem in the South is fast passing from a question of sentiment into one of business, into one of commercial and industrial values.

Address (Thomasville, Ga.).

The fault-finder

INSTEAD of picking flaws, and making unjust and uncalled-for criticisms on persons and their work, we should contrive to encourage them, that they may improve in it. If there is any good in a thing or a person, let us seek to find the good, and the evil will take care of itself.

Sunday Evening Tuskegee Talks.

Indecision

IF you have failed thus far to plan out how you are going to spend your time, you are making a mistake and you will find that kind of a mistake largely contributing to your failure

in life. Do not go out into the world to hit or miss on some chance, but plan now.

Sunday Evening Tuskegee Talks.

Great Need it is

THE great need of the Negro to-day is intelligent, unselfish leadership in his industrial life.

Schoolmasters' Club (Massachusetts).

Two Tyrants

I KNOW not who is the worse, — the ex-slaveholder, who compelled his slaves to work without compensation, or the man who by violence and strikes compels the Negro to refrain from working for compensation.

Democracy and Education.

In Freedom's Holy Cause

I CANNOT forget, as an humble representative of my race, the vacant seat, the empty sleeve, the lives offered up on Southern battlefields that we might have a united country, and that our flag should shelter none but freemen.

Our New Citizen.

Pre-eminence of the South

DESPITE her faults, when it comes to business pure and simple, the South presents an opportunity for business that no other section of the country does.

Negro Conference.

Evidence of Growth

YOU are growing when you get to the point where you can do your best, seen or unseen.

Sunday Evening Tuskegee Talks.

Easier of Two Difficulties

THE Negro can sooner conquer Southern prejudices in the civil world than learn to compete with the North in the business world.

Dedication Address (Cincinnati, O.).

Ham always on Hand

WHEREVER there is any business being done, any money to be earned or spent, the son of Ham is found somewhere near by, and he is going to get some of that money, and is going to spend some.

Mass Meeting (Washington, D. C.).

Idealizing Life

THERE is a beauty, a transformation, as it were, a regeneration, that takes place in the physical make-up of a young man or young woman who gets into the habit of living on the high side of life rather than on the lower side.

Sunday Evening Tuskegee Talks.

The New Emancipation

THIS is the new emancipation we seek at Tuskegee, to emancipate the white man to love

the Negro, to emancipate the Negro into habits of thrift, skill, economy, and substantial character.

Hamilton Club (Brooklyn).

A Self-Evident Truth

I PROPOSE that no man shall drag me down by making me hate him. No race can hate another without itself being narrowed and hated.

Carnegie Hall (New York).

His Christian Love

I THANK God I have grown to the point where I can sympathize with a white man as much as I can with a black man; where I can sympathize with a Southern white man as much as with a Northern white man.

Hawaiian Gazette.

Wisdom of Stupidity

IF you are milking cows and feel that you know all that there is to be known about it, you have simply reached the point where you are useless and unfitted for the work.

Sunday Evening Tuskegee Talks.

A Two-Edged Sword

WITH the exception of preaching the Gospel of Christ, there is no work that will contribute more largely to the elevation of the race in the South than a first-class business enterprise.

Aside from the direct good to the individual or individuals, a business success cuts as a two-edged sword, — bringing from the white man confidence and respect, giving the Negro faith in the fidelity and ability of his own people, and creating at the same time an inspiration that will lead to a higher mental, moral, and material development of the whole race.

*Meeting of Directors of Capital Savings Bank
(Washington, D. C.).*

Stand up for the Right

GENERAL ARMSTRONG'S life purpose was a great lesson, — that of showing the world what it means to stand out for a purpose. If you believe a thing is right, the world will honor you all the more for your standing squarely for it.

Sunday Evening Tuskegee Talks.

Narrows and Degrades

I CLAIM it narrows and degrades the Negro for him to cherish ill-will for the Southern whites.

Open Letter to T. Thomas Fortune.

Angels and Devils in Parties

THE sooner the colored man South learns that one political party is not composed altogether of angels, and the other altogether of devils, and that all his enemies do not live in his own town or neighborhood, and all his

friends in some other distant section of the country, the sooner will educational advantages be enhanced manifold.

Madison National Association.

The North's Debt

WHAT of your brother in the South! Those who suffered and are still suffering the consequences of American slavery, for which you and they were responsible, — what was the task you asked them to perform? You of the great and prosperous North still owe to your less fortunate Caucasian brethren of the South, not less than to yourselves, a serious and uncompleted duty. Returning to their destitute homes after years of war, to face blasted hopes, devastation, and a shattered industrial system, you asked them to add to their own burden that of preparing in education, politics, and economics, in a few short years, for citizenship, four or five millions of former slaves. That the South, staggering under the burden, made blunders, that in some measure there has been disappointment, no one need be surprised.

Home Missionary Meeting (New York).

"An Eye for an Eye"

No person can give out life without receiving in return life for himself. When we give out the Christ-like spirit, something of the healing

power, we receive in return strength ; and you will find that we shall not only be helping some one else whole, but shall be growing and receiving strength at all times ourselves.

Sunday Evening Tuskegee Talks.

How Success is Achieved

WE very often hear it said that the one who has succeeded has been fortunate. It is not so. The fortunate persons, in nine cases out of ten, are those who have had sense enough to lay their plans and bend all their energies toward accomplishing what they have laid out.

Sunday Evening Tuskegee Talks.

It Takes Time

YOU cannot graft a fifteenth-century civilization on to a twentieth-century civilization by the mere performance of mental gymnastics.

Democracy and Education.

Doing Right Unseen

It is not very hard to find people who will thoroughly clean a room that is going to be occupied, or to wash a dish that is to be handled by strangers ; but it is a hard thing to find a person who will do a thing right when the eye of the world is not likely to rest upon whatever is done. The cleaning of rooms has a great deal to do with forming one's character.

Sunday Evening Tuskegee Talks.

tricity, into dairy and agricultural products, into food and raiment.

Our New Citizen (Hamilton Club, Chicago).

Part VIII.

Physical and Moral Courage

THAT education, whether of black man or white man, that gives one physical courage to stand in front of a cannon and fails to give him moral courage to stand up in defence of right and justice, is a failure.

Democracy and Education.

Which?

PHYSICAL death comes to the one Negro lynched in a county, but death of the morals, death of the soul, comes to the thousands responsible for the lynching.

Brooklyn Institute of Arts and Sciences.

Hurts Whites more than Blacks

ANY law controlling the ballot that is not absolutely fair and just to both races will work more permanent injury to the whites than to the blacks. *Constitutional Convention (Louisiana).*

Lowering the Standard

No member of your race in any part of our country can harm the meanest member of

mine without the proudest and bluest blood of Massachusetts being degraded. When Mississippi commits crime, New England commits crime, and in so much lowers the standard of our civilization. There is no escape. Man drags man down or lifts man up.

Alumni Dinner (Harvard University).

Easy to Tear down

It requires little wisdom or statesmanship to repress, to crush out, to retard the hopes and aspirations of a people; but the highest and most profound statesmanship is shown in guiding and stimulating a people so that every fibre in body, mind, and soul shall be made to contribute in the highest degree to the usefulness of the State.

Constitutional Convention (Louisiana).

The Good Part

If others choose to be mean, we can be good; if others push us down, we can help push them up. No harm can come to the black man that does not harm the white man.

Home Missionary Meeting (New York).

"Time and Tide Wait for no Man"

OPPORTUNITIES never come a second time, nor do they bide our leisure. The years come to us but once, and swiftly pass away, bearing

the ineffaceable record we have put upon them. If we make them beautiful years, we must do it moment by moment as they glide before us.

Heroes in Common Life.

"You must do Something"

As each of you launches out into the world, you must do something; you must labor, you must toil, you must expect to do real hard work, if you expect to reap any reward. In order to get something you must do something.

Sunday Evening Tuskegee Talks.

"Lives of Great Men all Remind us"

If the Vanderbilts, Girards, Peabodys, and Peter Coopers started out poverty-stricken, with untrained minds, in competition with the shrewd and energetic Yankee, and amassed fortunes, what superior opportunities open up before our young men who begin life with a college-trained mind, and in a locality where competition is at its minimum.

The South as an Opening for a Career.

From Dairy to Congress

SUPPOSE you are engaged in milking cows, — I think it better to talk of practical things, with which you are acquainted; but I know that many of you boys would much rather have me tell you how you could reach Con-

gress than to prove a successful milker ; but I suspect more of us, for a good many years to come, will have to milk cows instead of having a chance to go to Congress, so it won't hurt, I think, to talk just now about milking cows, and if the boy who milks the cow is a success at that, he may lay that as a foundation stone for his future congressional career.

Sunday Evening Tuskegee Talks.

Good School-Teachers and Money

GOOD school-teachers and money to pay them will be more potent in settling the race question than many civil rights bills and investigating committees.

Madison National Association.

From One Slavery to Another

THE mortgage system, or crop lien law, has almost taken the place of slavery, with all the disadvantages of slavery and few of its advantages.

Our Needs.

"We Know our Rights"

IN pointing you to the field, I do not do so as one who believes that the Negro must rise at the expense of the Southern white man, for whatever his wrongs to us he is our neighbor, and the Divine command, "Love thy neighbor as thyself," is broad enough to include him

with all his shortcomings ; and whenever, by word or act, we can benefit him, let us not withhold our help, but at the same time and under all circumstances show him that "we know our rights, and dare maintain them."

The South as an Opening for a Career.

Treasures of Nature

EVEN the treasures of nature in our Southland, that seem to hide themselves from the hand of man, have felt the inspiring thrill of freedom, and coal and iron and marble have leaped forth, and where once was the overseer's lash, steam and electricity make go the shop, the factory, and the furnace. *The Emancipator.*

"Excuses instead of Service"

THERE is nothing so trying and so discouraging to any man who has the control of any business, or who is responsible for anything, as to be surrounded by a number of persons who are continually giving excuses instead of service.

Sunday Evening Tuskegee Talks.

Genius of Success

A TEACHER who goes into the class-room without having planned her work ahead cannot be a success. The same thing is true in all spheres of life, that a person cannot succeed unless he plans ahead ; and the further an indi-

vidual is able to do this, the more success is going to come to him.

Sunday Evening Tuskegee Talks.

Self-Measurement

Now, I want to ask each of you, on this Sabbath evening, to measure yourself in this respect: Take a little more time before you say your prayers to-night and find out if you are growing in your ability to make a living, to love your studies, to control your mind so far as concentration upon your studies is concerned, and in that higher matter of making yourself more useful to the world, and more helpful and cheerful to every one who touches your life, whether in class or bedroom, whether in the night or day. Are you growing in the matter of making men love you more and of making yourself more useful to every individual?

Sunday Evening Tuskegee Talks.

Singleness of Purpose

THE only way we can make ourselves useful to humanity and serviceable to God is : (1) by resolving to do something ; (2) to do that something, stick to it, improve it, make a specialty of it ; and in that way we shall make ourselves useful and reliable.

Sunday Evening Tuskegee Talks.